

Message Text

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ORIGIN NEA-12

INFO OCT-01 ADP-00 EB-11 COME-00 CIAE-00 INR-10 NSAE-00

RSC-01 /035 R

DRAFTED BY NEA/INS:DWBORN:HME

EXT. 20701 8/27/73

APPROVED BY NEA:LBLAINGEN

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R 272322Z AUG 73

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI

INFO AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

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E.O. 11652: N/A

TAGS: ETRD, IN

SUBJECT: VISIT BY INDO-AMERICAN CHAMBER PRESIDENT
MAHINDRA

REF: A) NEW DELHI 9825; B) NEW DELHI 9856; C) NEW DELHI
9895

1. DEPTOFF (BORN) CALLED HABBERTON, BCIU, AUGUST 27,
AND STRESSED POINTS MADE PARA 2 REFTEL C. WE FOLLOWING
UP WITH LETTER SETTING FORTH FULL BACKGROUND ON
MAHINDRA VISIT AS REPORTED REFTELS.

2. HABBERTON AGREEABLE TO ARRANGING INFORMAL MEETING OR
LUNCHEON AS RECOMMENDED REFTEL C, PREFERABLY ON SEPT. 10.

ARE WE CORRECT IN ASSUMING THAT HARISH
MAHINDRA WILL BE IN NEW YORK FROM SEPT. 4-10? PLEASE
ADVISE BY IMMEDIATE REPLY POSSIBLE DATES FOR SUCH
MEETING OR LUNCHEON IN NEW YORK.

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3. HABBERTON RECALLED 1963 HIGH LEVEL DELEGATION OF US

BUSINESSMEN TO INDIA AND SUBSEQUENT FOUR-YEAR STUDY
DESIGNED TO FIND WAYS TO ASSIST WITH IMPROVEMENT IN
DRAWING ON AMERICAN PRIVATE ENTERPRISE EXPERIENCE.
ENTIRE EFFORT CAME TO NAUGHT WHEN THERE NO RPT NO

SUITABLE INDIAN INVITATION FOR VISIT IN 1967. ACCORDINGLY
HABBERTON BELIEVES US BUSINESS EXTREMELY UNLIKELY
WISH SEND COMPARABLE DELEGATION TO INDIA IN 1973
(HABBERTON GAVE AMBASSADOR MOYNIHAN IN NEW YORK COPY OF
WILLEN HOLST LETTER DESCRIBING AND UPDATING THIS
FOUR-YEAR EFFORT).

4. FYI - HABBERTON CALLED BACK TO REPORT US BUSINESS
CONTACTS INFORMED HIM THAT KESHAB MAHINDRA (BROTHER
OF HARISH) NOW RPT NOW IN US. KESHAB APPARENTLY UNAWARE
BROTHER PROPOSED VISIT. IN ANY CASE, AMERICAN
PARTNERS OF MAHINDRA APPARENTLY CHARY OF MEETING WITH
HARISH WITHOUT OVERT KNOWLEDGE AND ENCOURAGEMENT
OF KESHAB WHOM HABBERTON BELIEVES THEY CUSTOMARILY
LOOK TO ON FULL RANGE THEIR DEALINGS WITH MAHINDRA.
THIS COULD LIMIT RESPONSES TO INVITATION MEET HARISH,
DESPITE HIS INDO-AMERICAN CHAMBER HAT. RUSH

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